FINANCIAL STATEMENTS

For the Year Ended December 31, 2022

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MALLARD & MALLARD CPAS, LLC

1109 BROOKDALE STREET, SUITE B MARTINSVILLE, VIRGINIA 24112

(276) 632-5754 (276) 632-2119 FAX **INDEPENDENT AUDITOR'S REPORT**

Board of Directors HopeCo Martinsville, Virginia

Opinion

We have audited the accompanying financial statements of HopeCo (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above presents fairly, in all material respects, the financial position of HopeCo as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of HopeCo and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raises substantial doubt about the ability of HopeCo to continue as a going concern within one year after the date that the financial statements are available to be issued.

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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of HopeCo's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the ability to continue as a going concern for a reasonable period of time for HopeCo.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited HopeCo's 2021 financial statements, and we expressed an unmodified audit opinion of those audited financial statements in our report dated June 28, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Mallard & Mallard CPAs, LLC

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STATEMENT OF FINANCIAL POSITION

December 31, 2022 (With Comparative Totals for 2021)

ASSETS	Without Donor Restrictions	With Donor Restrictions	2022 Total	2021 Total
CURRENT ASSETS				
Cash and cash equivalents	\$ 35,914	\$ 157,883	\$ 193,797	\$ 166,869
Investments	: -	7,216	7,216	2,669
Accounts receivable	3,550	2	3,550	3,844
Prepaid expenses	11,927		11,927	21,030
Payroll tax overpayment		**	-	135
TOTAL CURRENT ASSETS	51,391	165,099	216,490	194,547
PROPERTY AND EQUIPMENT	22,999	<u> </u>	22,999	24,972
TOTAL ASSETS	\$ 74,390	\$ 165,099	\$ 239,489	\$ 219,519
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable	\$ 10,110	\$ -	\$ 10,110	\$ 10,323
Sales tax payable	36	-	36	· ·
Payroll taxes payable	5,900	=====	5,900_	7,697
TOTAL CURRENT LIABILITIES	16,046	<u> </u>	16,046	18,020
NET ASSETS				
Without Donor Restrictions:				
Operating	58,344	ü	58,344	63,584
With Donor Restrictions:				
Purpose restricted		165,099	165,099	137,915
TOTAL NET ASSETS	58,344	165,099	223,443	201,499
TOTAL LIABILITIES AND NET ASSETS	\$ 74,390	\$ 165,099	\$ 239,489	\$ 219,519

STATEMENT OF ACTIVITIES

Year ended December 31, 2022 (With Comparative Totals for 2021)

	Without Donor Restrictions	With Donor Restrictions	2022 Total	2021 Total
REVENUES, GAINS, AND OTHER SUPPORT				
Contributions				
City of Hope	\$ -	\$ 129,110	\$ 129,110	\$ 124,871
Construction: Secondary School	-	29,017	29,017	60,530
Education of Students in USA	_	49,559	49,559	100,271
Construction: Water Project	=	-	i=9	20,550
Women's Empowerment Programs	⊒	4,857	4,857	1,450
Construction: Destiny Primary School	-	5,603	5,603	320
Kenya Safe House		64,247	64,247	15,411
Amani Medical Center	2	8,650	8,650	3,958
City of Hope - School Bus	<u> </u>	67,500	67,500	-,
Tractor			s = /.	61,008
Other	368,887	=:	368,887	333,353
Inkind contributions	15,950	444,102	460,052	361,495
Mission trips	· -	62,642	62,642	70
Bible College Fees and Books	13,543	(m)	13,543	17,380
SEW Product Sales	100	1,091	1,091	1,479
Investment income	98	440	98	916
Miscellaneous	1,514	20	1,534	963
Employee retention credits	(1 4 5	100	***	58,675
Payroll protection income	7 4	6 4 76	¥1	36,463
Realized gain on investments	34	(265)	(265)	3,178
Unrealized gain (loss) on investments	17:	(444)	(444)	20
Net assets released from restrictions:		, ,	(,,,,	_,
Restrictions satisfied by payments	838,505	(838,505)		<u> </u>
TOTAL REVENUES, GAINS, AND OTHER SUPPORT	1,238,497	27,184	1,265,681	1,202,361
EVDENGEG				
EXPENSES	1.040.040			===
Program services Supporting services	1,043,948	÷	1,043,948	1,141,770
	122 511		100 511	
Management and general Fund-raising	132,511	8	132,511	115,547
rund-taising	67,278		67,278	69,035
TOTAL EXPENSES	1,243,737		1,243,737	1,326,352
INCREASE (DECREASE) IN NET ASSETS	(5,240)	27,184	21,944	(123,991)
NET ASSETS AT BEGINNING OF YEAR	63,584	137,915	201,499	325,490
NET ASSETS AT END OF YEAR	\$ 58,344	\$ 165,099	\$ 223,443	\$ 201,499

STATEMENT OF CASH FLOWS

Year ended December 31, 2022 (With Comparative Totals for 2021)

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (decrease) in net assets	\$ 21,944	\$ (123,991)
Adjustments to reconcile increase (decrease) in net assets		
to net cash provided by (used in) operations:		
Depreciation	1,973	2,720
Unrealized (gain) loss on investments	444	(20)
Realized gain from sale of investments	(265)	3,178
Decrease (increase) in operating assets:		
Accounts receivable	294	(1,449)
Prepaid expenses	9,103	(18,080)
Payroll tax overpayment	135	3,346
Increase (decrease) in operating liabilities:		
Accounts payable	(213)	(4,930)
Sales tax payable	36	(20)
Payroll taxes payable	(1,797)	1,769
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	31,654	(137,477)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investments	2,324	34,943
Purchase of investments	(7,050)	(2,649)
Purchase of property and equipment		(5,996)
NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES	(4,726)	26,298
NET INCREASE (DECREASE) IN CASH AND		
CASH EQUIVALENTS	26,928	(111,179)
BEGINNING CASH AND CASH EQUIVALENTS	166,869	278,048
ENDING CASH AND CASH EQUIVALENTS	\$ 193,797	\$ 166,869

HOPECO

STATEMENT OF FUNCTIONAL EXPENSES

Year ended December 31, 2022 (With Comparative Totals for 2021)

		Management			
		and	Fund-	2022	2021
	Program	General	Raising	Total	Total
G					
Consulting	\$ 35,40		\$ -	\$ 35,400	\$ 42,650
Depreciation	1,02		375	1,973	2,720
Employee benefits	6,29		2,845	14,975	16,193
Insurance	2,45	,	896	4,717	3,986
Information technology	4,10		612	5,649	5,640
Professional fees	7,66	,	2,801	14,739	14,926
Advertising and promotion	13,72	3 9,722	1,064	24,509	32,520
Inkind expenses - advertising and promotion	8,93	0 6,327	693	15,950	2
Office expense	5,96	3 1,348	1,121	8,432	13,852
Payroll taxes	6,73	6 4,551	3,010	14,297	15,359
Salaries	136,60	2 77,085	50,455	264,142	252,673
Other expenses	8,23	4 8,645	1,932	18,811	18,822
Travel	62,35	1 9,595	-	71,946	14,828
Occupancy	4,22	5 2,250	1,474	7,949	6,852
Short-term Missions	23,90	0	Ę.	23,900	<u> </u>
City of Hope Operations/Projects	116,19	9	-	116,199	103,963
Education of Students in USA	77,43	2 *	-	77,432	52,004
Women's Empowerment Programs	1,82	4	-	1,824	10,200
Construction: Destiny Primary School	34	5 +		345	5,728
Construction: Secondary School	45,42	2 =	-	45,422	216,201
Kenya Safe House	19,70	0 =	*	19,700	2,000
Water Projects			-	8=8	71,890
Amani Medical Center	11,32	4 -	=	11,324	÷
Tractor			Ĕ		61,850
Inkind expenses - Education of Students in USA	444,10	2 +		444,102	361,495
TOTAL FUNCTIONAL EXPENSES	\$ 1,043,94	8 \$132,511	\$ 67,278	\$ 1,243,737	\$ 1,326,352

NOTE A - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

NATURE OF ACTIVITIES. HopeCo (formerly Teamwork Ministries International, Inc.) is a nonprofit organization working primarily in East Africa to meet the needs of vulnerable children, their families, and communities. This includes providing residential care to orphans, quality education, medical care, empowerment programs for women, and other development activities. In addition, Christian leaders are trained and equipped through the work of Teamwork Bible College and other programs.

BASIS OF ACCOUNTING. The financial statements of the Organization have been prepared on the accrual basis of accounting. Income is recognized when earned and expenses are recognized when incurred.

CONTRIBUTIONS. Contributions received are recorded as net assets without donor restrictions or with donor restrictions depending upon the existence or nature of any donor restrictions.

CASH AND CASH EQUIVALENTS. For purposes of the statement of cash flows, the Organization considers all cash and highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

ADVERTISING. The Organization expenses all advertising costs as incurred. Advertising expense was \$40,459 for the year ended December 31, 2022.

PROMISES TO GIVE. Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

PROPERTY AND EQUIPMENT. Property and equipment are carried at cost. Depreciation is computed over the estimated useful lives of the respective assets using the straight-line method. Depreciation expense for 2022 was \$1,973.

ESTIMATES. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could vary from the estimates that were used.

NOTE A - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

FUNCTIONAL ALLOCATION OF EXPENSES. The costs of providing various programs and other activities have been summarized on the functional basis in the Statement of Activities. The Statement of Functional Expenses presents the natural classification detail of expenses by function. Expenses directly attributable to a specific functional area of the Organization are reported as specific to that functional area. Expenses that benefit multiple functional or program areas have been allocated across programs and other supporting services based on time studies and estimated direct usage.

INCOME TAX STATUS. The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

INVESTMENTS. The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

DONATED INVESTMENTS. Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair value at the date of donation.

NET ASSETS. Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

NOTE A - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

CONTRIBUTED SERVICES AND GOODS. Contributed services are recognized as contributions if the services (1) create or enhance nonfinancial assets or (2) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Volunteers also provide services that are not recognized as contributions in the financial statements since the recognition criteria was not met. Donated services were \$460,052 for the year ended December 31, 2022.

REVENUE AND REVENUE RECOGNITION. Disclosures about the nature, amount, timing and uncertainty of revenue and cash flows arising from revenue streams that fall under *Revenue from Contracts with Customers (Topic 606)* are as follows:

Program Fees – The Organization generates revenue from various programs, which are nonrefundable. Program fees are considered exchange transactions by nature and are recognized over the period the activity is provided. Services did not overlap year-end, therefore revenue is recognized in the proper year.

Other Income – Includes miscellaneous revenue items which are recognized at the time of sale or the time of the event or activity.

Overall economic conditions can impact the nature, timing, and uncertainty of the Organization's revenues and cash flows.

The Organization has additional revenue streams that are not within the scope of *Revenue from Contracts with Customers (Topic 606):*

Contributions and grants are classified as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restriction.

The Organization reports gifts of building and land as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as support with donor restrictions. The Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

NOTE A - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

FAIR VALUE OF FINANCIAL INSTRUMENTS. Various methods and assumptions are used to estimate the fair value of each class of financial instruments. Cash and cash equivalents are valued at their carrying amount due to their short maturities. Investments are reported at fair value based on quoted market prices or other significant inputs.

NOTE B - CASH AND CASH EQUIVALENTS

Cash and cash equivalents at December 31, 2022 consist of the following:

Petty cash	\$	178
American National Bank - savings		5 638
American National Bank – checking		185 672
PEX debit cards		1 142
Facebook		195
Stripe		425
Paypal		48
WePay – Aplos	n-	499
	2	

NOTE C – EVALUATION OF SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through July 5, 2023, the date the financial statements were available to be issued.

\$ 193 797

NOTE D - LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the Statement of Financial Position, comprise the following:

Cash and cash equivalents	\$ 193 797
Investments	7 216
Less: Amounts with donor restrictions	_(165 099)
Financial assets available to meet cash needs for	
general expenditures within one year	\$ 35 914

NOTE E – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted as follows at December 31, 2022:

City of Hope	\$	16 475
City of Hope – School Bus		60 750
Short-term Missions		2 860
Construction: Secondary School		736
Education of Students in USA		44 003
Women's Empowerment Programs		731
Kenya Safe House		34 388
Construction: Destiny Primary School		5 043
Amani Medical Center	_	113
Total	\$	165 099

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose as follows for the year ended December 31, 2022:

City of Hope	\$ 136 378
City of Hope – School Bus	6 750
Short-term Missions	64 172
Kenya Safe House	42 751
Amani Medical Center	12 195
Construction: Secondary School	32 426
Education of Students in USA	534 882
Women's Empowerment Programs	8 046
Construction: Destiny Primary School	905
Total	\$ 838 505

NOTE F – PRIOR YEAR INFORMATION

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

NOTE G – INVESTMENTS AND FAIR VALUE MEASUREMENTS

The Organization records purchases at cost, or if donated, at fair value on the date of the donation. Thereafter, investments are reported at their fair values in the Statement of Financial Position. Net investment return/(loss) is reported in the Statement of Activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

The Organization adopted accounting standards which established a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 – The asset or liability fair values are based on inputs to the valuation methodology which are unadjusted quoted prices for identical assets or liabilities in active markets such as the NYSE.

Level 2 — The asset or liability fair values are based on observable inputs to the valuation methodology that include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; other inputs that are observable and can be corroborated by observable market data for substantially the full term of the asset or liability by correlation or other means.

Level 3 – The asset or liability fair values are based on other valuation methodologies including pricing models, discounted cash flow models, or similar techniques rather than observable market exchange, broker, or dealer transactions. Thus, these values may require assumptions and estimates.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2022:

	Level 1	Level 2	Level 3	Total
Marketable equity securities	\$ 7 216	\$ -	\$ -	\$ 7 216

NOTE H – PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31, 2022:

Building and improvements	\$ 67 156
Land	10 069
Office equipment	<u> 15 239</u>
	92 464
Accumulated depreciation	(69 465)
	\$ 22 999

NOTE I – DONATED LAND

The Organization was donated a lot in Surf City, North Carolina in December 2020 with an appraised value of \$530,000. The appraisal was prepared using extraordinary assumptions by the appraiser. The value of the land is not reflected in the Statement of Financial Position since there is uncertainty if a dwelling can be constructed on the lot.